



**UBS Risk Premia Conference  
New York**

**Weathering the Storm in Risk Premia Strategies  
in the Commodity Markets: A Case Study**

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**Ms. Hilary Till  
Principal, Premia Research LLC; and  
Solich Scholar, J.P. Morgan Center for Commodities at the  
University of Colorado Denver Business School**

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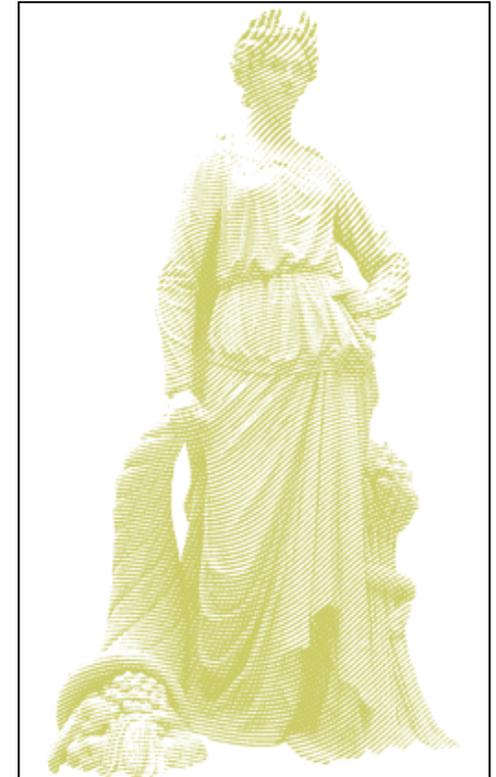
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PREMIA RESEARCH LLC

# Weathering the Storm in Risk Premia Strategies: A Case Study

- I. Introduction
- II. Weather Premia Strategies
- III. (Arguably) A Type of Risk Premium
- IV. Active Management
- V. Risk Management Case Study
- VI. Conclusion



*Icon above is based on the statue in the Chicago Board of Trade plaza.*

*Source: Till (2019).*



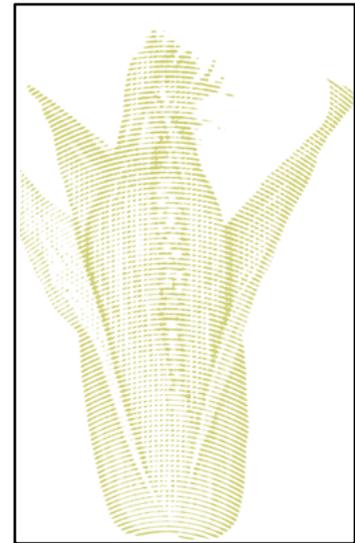
# I. Introduction

- Sakkas and Tassaromatis (2018): “Commodity portfolios exposed to commodity factors earn significant risk premiums, in addition to the premium offered by a broadly diversified commodity index.”
- In this brief presentation, we focus on an additional candidate risk premium in the commodity futures markets (which is on the verge of being formalized in the academic literature): the *weather premium*.
- A key point will be the extra diligence needed in the risk management for this type of strategy.



## II. Description of Weather Premia Strategies

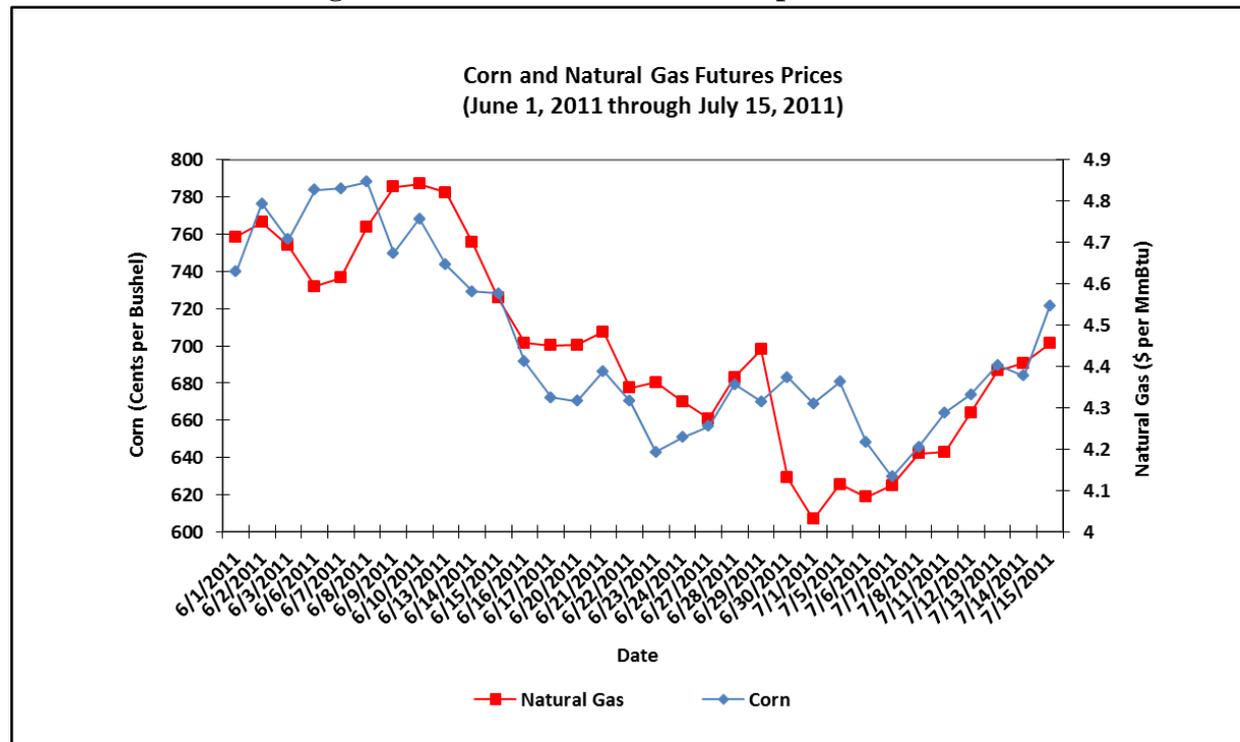
- A commodity futures price is systematically too high, reflecting the uncertainty of an upcoming weather event.
- Careful trade construction twinned with fundamental analysis are essential.
- The strategies can be found in the tropical, grain, and natural gas futures markets.



## II. Description of Weather Premia Strategies (Continued)

### *Stressful Weather Periods*

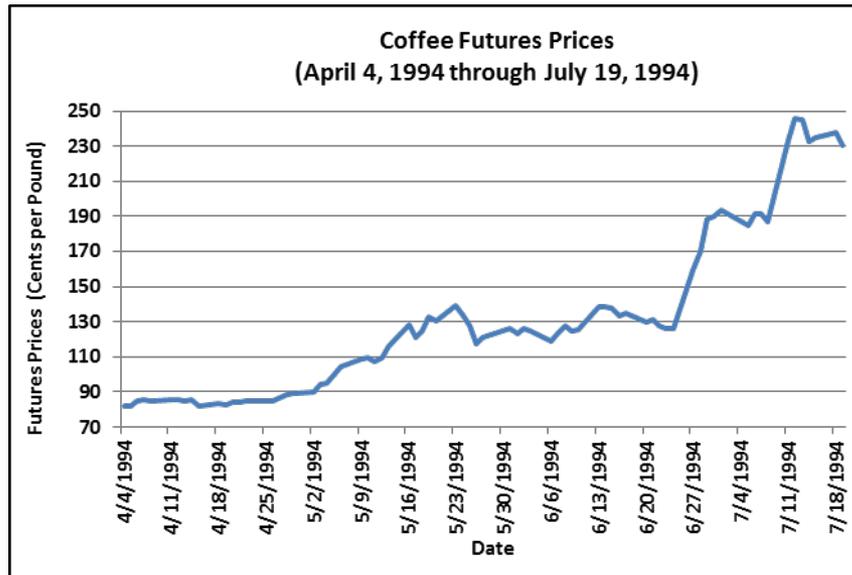
Corn and Natural Gas Futures Prices during the Summer of 2011,  
Exhibiting Common Reactions to the Prospect of Extreme Heat



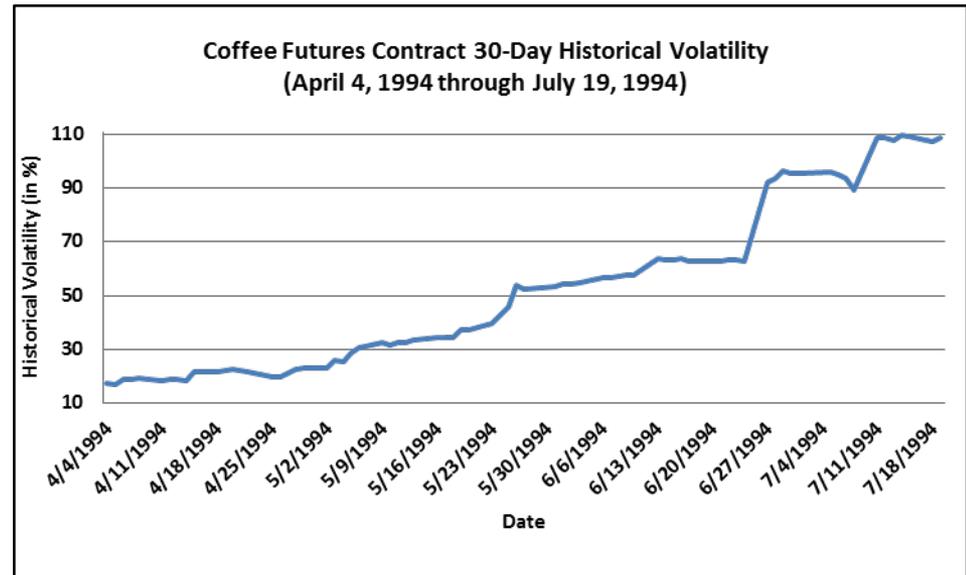
## II. Description of Weather Premia Strategies (Continued)

### *Short-Option-Like Payoff Profiles*

Coffee Futures Prices during Extreme Brazilian Winter



Explosive Volatility in Coffee Futures Prices during Extreme Brazilian Winter



### III. A Type of Risk Premium

- Chang (1985): A risk premium refers to an “average reward to investors for being willing to assume a risk position in a risk-averse financial world.”
- The reward is not conditioned on superior judgement.
- Why could weather premia exist in the commodity futures markets?  
Cochrane (2001): For the same reason as why catastrophe reinsurance had given quite high returns; this occurs when “markets are quite a bit segmented.”



## IV. Active Management

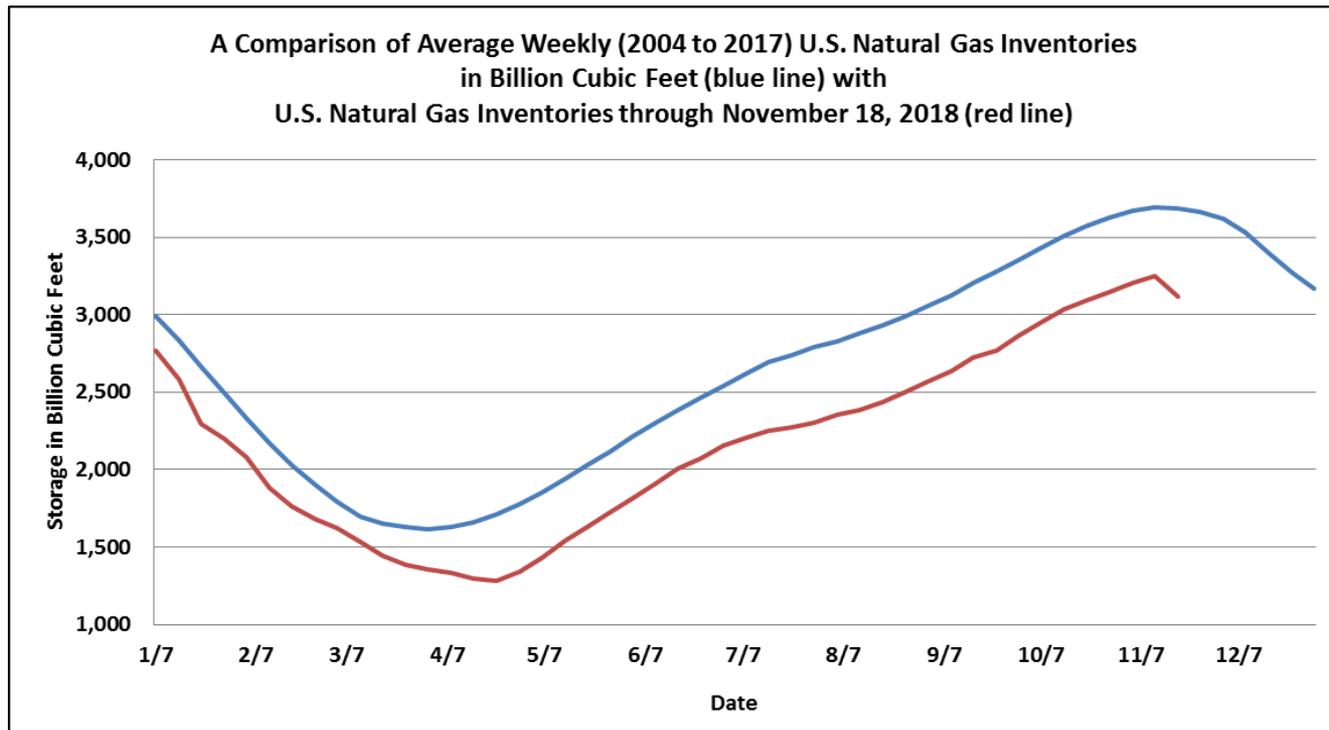
- A manager must decide how much to leverage the strategy, how many reserves to set aside in the event of a catastrophic event, and whether to give up any returns by hedging out some of the strategy's extreme risks.
- Further, an actively managed position should have superior timing, careful trade construction, and disciplined risk management.
- Inventories are a crucial fundamental variable, especially in weather-sensitive markets like corn and natural gas.



## IV. Active Management (Continued)

### *Example of When Fading Weather Not Advisable ...*

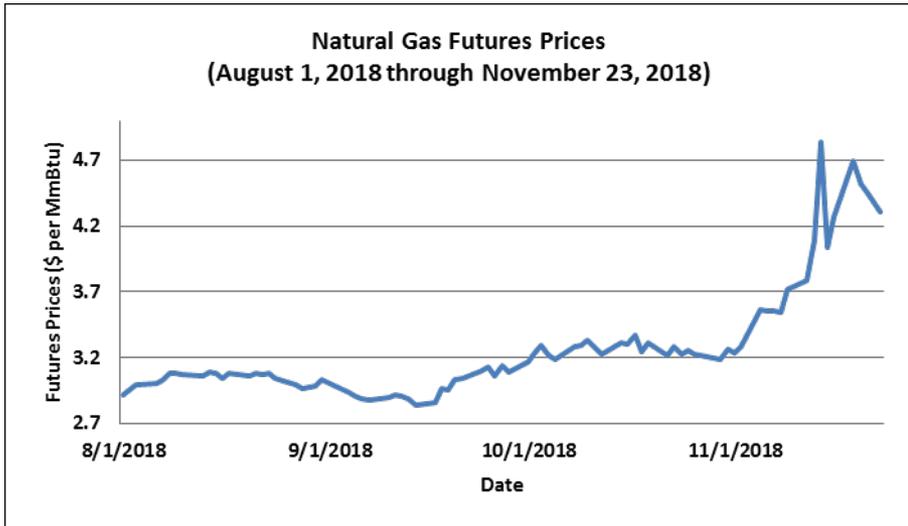
**U.S. Natural Gas Storage Builds in 2018 (through mid-November) were Below Average**



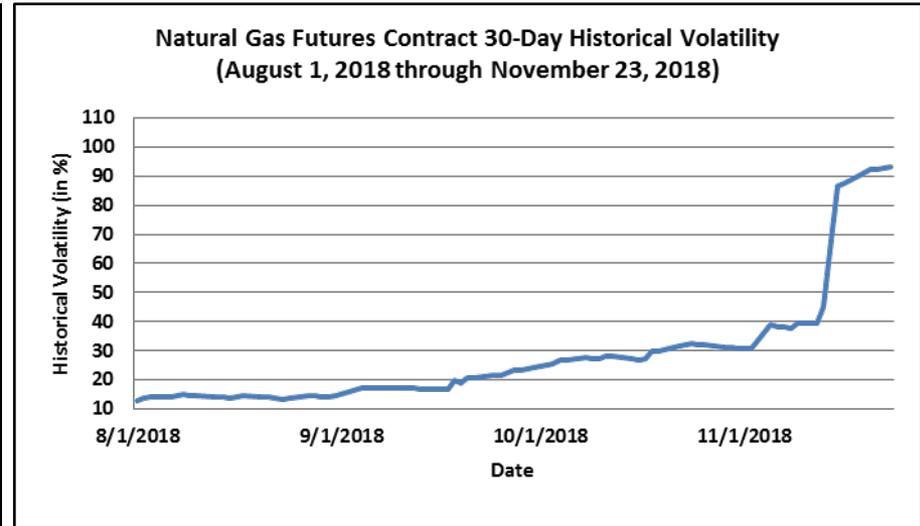
## IV. Active Management (Continued)

*... A Cold Snap Then Duly Materialized*

**Natural Gas Futures Prices during a Cold Snap**

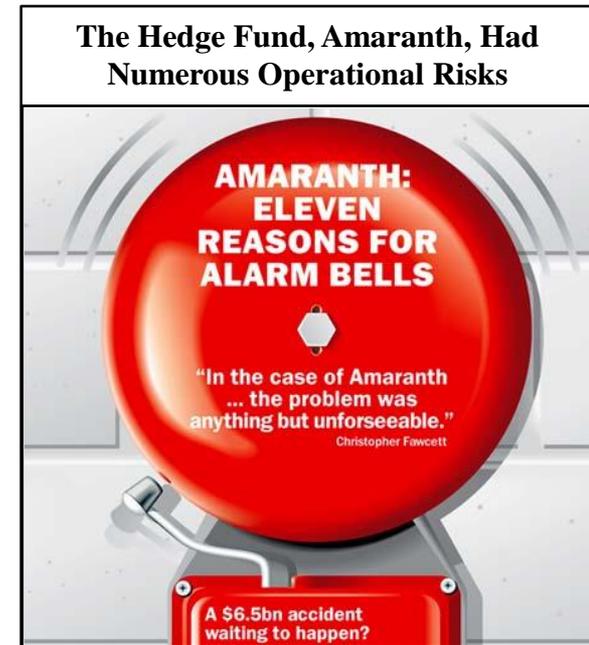


**Explosive Volatility in Natural Gas Futures Prices during a Cold Snap**



## V. Risk Management Case Study

- Natural gas derivatives trading has offered hedge funds and traders a potentially alluring combination of scalability and volatility, and at times, pockets of predictability.
- Even with the past natural gas trading debacles of MotherRock, Amaranth, Bank of Montreal, and Saracen, this faith has continued unabated.
- OptionSellers.com is the latest trading firm to suffer large-scale losses in the natural gas futures markets.



Source: Hosking (2006.)



## V. Risk Management Case Study (Continued)

### *High Sharpe Ratio Strategies Can Have Occasional Crashes*

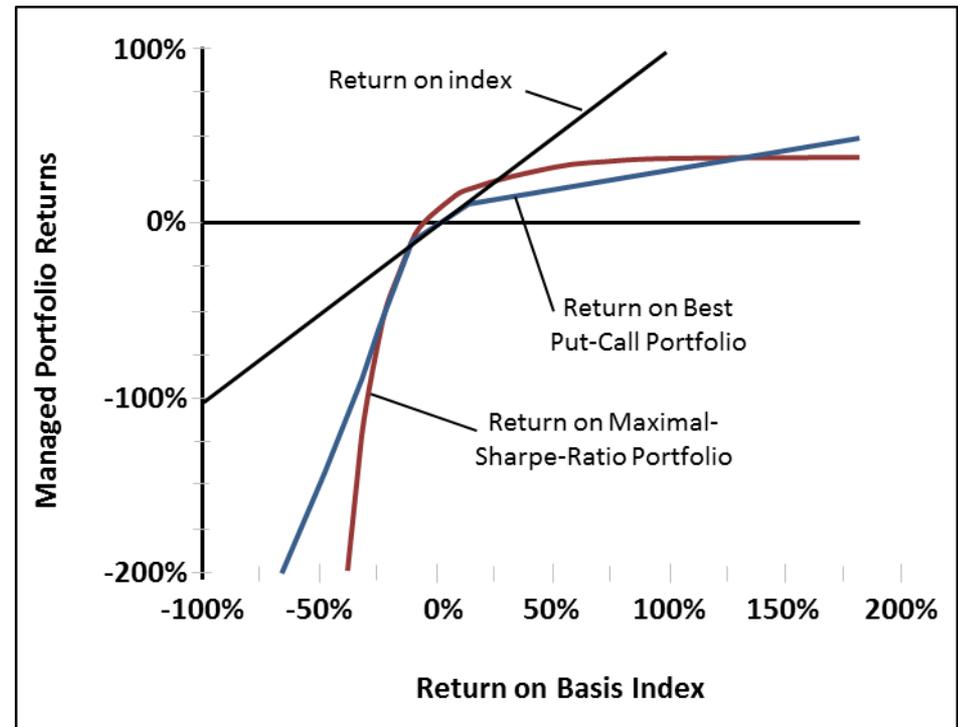
Banerji (2018):

OptionSellers.com “specialized in selling options contracts to collect income”, including in the natural gas futures markets.

Neal (2008): “A registered broker since 1984, ...

[OptionSellers.com’s founder] favors selling far-out-of-the-money options on physical commodities such as *natural gas*, coffee and gold.” [Italics added.]

Payoff on the Maximal-Sharpe-Ratio Portfolio with (Short) Options



Source: Goetzmann et al. (2002), Figure 4.



## V. Risk Management Case Study (Continued)

- Banerji (2018): OptionSellers.com was forced to liquidate its positions in mid-November 2018 “following wrong-way options bets on oil and natural gas prices.”
- In an email to a client, the firm wrote: “Have I lost all the money in my account, then?” Answer: “Yes.”
- Further, “[s]ome clients were left with a negative balance, meaning they ... [were] in debt to” the trading company’s clearing firm.



## V. Risk Management Case Study (Continued)

- OptionSellers.com referred to the parabolic move in natural gas prices as a “rogue wave.”
- Pirrong (2018) explained why he found this characterization unconvincing.
- “[T]he natural gas market was primed for a violent move: low inventories going into the heating season made the market vulnerable to a cold snap, which duly materialized and sent the market hurtling upwards,” as shown in the previous slides.



## VI. Conclusion

- One should not employ a trade construction that has potentially unlimited losses.
- In addition, these types of strategies should be modestly sized within a diversified portfolio.
- In “weathering the storm” of potential losses, we find the latter conclusion quite relevant in monetizing other commodity risk-premia opportunities: one should do so via (diversified) multi-factor portfolios.



*Rembrandt's Storm on the Sea of Galilee, Isabella Stewart Gardner Museum, Boston, and Cover of Against the Gods: The Remarkable Story of Risk by Peter Bernstein, John Wiley & Sons, 1996.*



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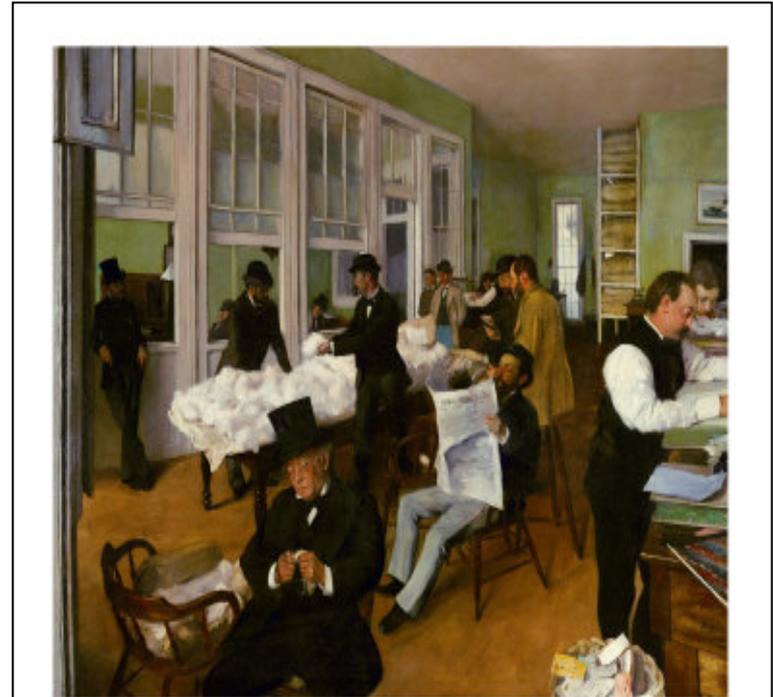
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Articles by Hilary Till, [till@premiaresearch.com](mailto:till@premiaresearch.com), can be accessed here:  
<http://faculty-research.edhec.com/faculty-researchers/alphabetical-list/r-s-t/till-hilary-143898.kjsp?RH=faculty-gbl>

 Hilary Till is also the Contributing Editor of the “Global Commodities Applied Research Digest,” a publication of the J.P. Morgan Center for Commodities at the University of Colorado Denver, which in turn can be accessed here: <http://www.jpmmc-gcard.com>

Presentation Prepared By Katherine Farren, CAIA,  
Research Associate, Premia Research LLC

